

# Idiosyncratic Risk, Expected Windfall, and the Cross-Section of Stock Returns

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- A. Literature Review:  
Idiosyncratic Risk and the Idiosyncratic Volatility Puzzle
- B. Data
- C. A Novel Methodology for Robust Estimation of Idiosyncratic Volatility
- D. Cross-Sectional Portfolio Analysis
- E. Cross-Sectional Regression Tests
- F. Concluding Remarks

- 1 Develop A Novel Methodology for Robust Estimation of Conditional Idiosyncratic Volatility
- 2 Identify Two Risk Factors on Cross-sectional Stock Returns:
  - (1) Idiosyncratic Variance,
  - (2) Firm-Level Return Skewness (measured by Expected Windfall).

**Solve the Major Piece of the Idiosyncratic Volatility Puzzle!**

# A. Literature Review

- Systematic Risk (Market Risk) and Idiosyncratic Risk (Firm-Specific Risk)
- Capital Asset Pricing Model (CAMP)
- Idiosyncratic Risk Matters!
  - Coetzmann and Kumar (2004)
  - Falkenstein (1996); Day, Wang, and Xu (2000)
  - Campbell, Lettau, Malkiel and Xu (2001)
- Theoretical Perspective - A **Positive** Idiosyncratic Volatility Effect at the Individual Stock Level
  - Levy(1978), Merton(1987), Malkiel and Xu(2001)
  - Barberis and Huang (2001)
- Empirical Evidence - Still Mixed!
  - A **Negative** Idiosyncratic Volatility Effect: Idiosyncratic Volatility Puzzle *High (Realized) Idiosyncratic Volatility vs. Low Returns* (Ang, Hodrick, Xing and Zhang (2006 JoF, JFE forthcoming))
  - A **Positive** Idiosyncratic Volatility Effect (Fu (JFE forthcoming); Spiegel and Wang (2007); Eiling (2006); Brockman and Schutte (2007))

## A.1 Idiosyncratic Volatility (Literature Review con'd)

- Market Model: Fama-French (1993) Three-Factor Model:

$$r_{i,t} - r_t^f = \alpha_i + \beta_{i,MKT} MKT_t + \beta_{i,SMB} SMB_t + \beta_{i,HML} HML_t + \underbrace{u_{i,t}}_{\text{Idiosyncratic Shock}}$$

- Idiosyncratic shocks are measured as OLS residuals  $u_{i,t}$ , which cannot be priced by market factors.
- Idiosyncratic Volatility  $\sigma_{i,t} \equiv \text{Std.Dev}(u_{i,t})$

## A.2 Idiosyncratic Volatility Puzzle (Literature Review con'd)

- OLS Estimation of the Realized Idiosyncratic Volatility with Daily Returns:  
For the  $i$  –  $th$  stock within the month  $t$ :

$$r_{i,s} - r_s^f = \alpha_i + \beta_{i,MKT} MKT_s + \beta_{i,SMB} SMB_s + \beta_{i,HML} HML_s + u_{i,s}$$

where  $s = 1, \dots, N_{i,t}$

Monthly Idiosyncratic Volatility  $\widehat{\sigma}_{i,t} = \sqrt{N_{i,t}} \times sd(\widehat{u}_{i,s})$

- **Idiosyncratic Volatility Puzzle** (Table VI, Andrew Ang et. al (2006)):  
*High (Realized) Idiosyncratic Volatility vs. Low Future Return*

| Rank     | Return               | Std.Dev. | Mkt Share |
|----------|----------------------|----------|-----------|
| 1 (low)  | 1.04                 | 3.83     | 53.5      |
| 2        | 1.16                 | 4.74     | 27.4      |
| 3        | 1.20                 | 5.85     | 11.9      |
| 4        | 0.87                 | 7.13     | 5.2       |
| 5 (high) | -0.02                | 8.16     | 1.9       |
| 5 – 1    | <b>-1.06</b> [-3.01] |          |           |

## A.3 Positive Idiosyncratic Volatility Effect (Literature Review con'd)

- EGARCH Estimates of Conditional Idiosyncratic Volatility

$$r_{i,t} - r_t^f = \alpha_i + \beta_{i,MKT} MKT_t + \beta_{i,SMB} SMB_t + \beta_{i,HML} HML_t + u_{i,t}$$

$$u_{i,t} = \sigma_{i,t} \varepsilon_{i,t}, \quad \varepsilon_{i,t} \stackrel{iid}{\sim} N(0, 1)$$

$$\ln \sigma_{i,t}^2 = a_i + b_i \ln \sigma_{i,t-1}^2 + c_i \left\{ \theta \varepsilon_{i,t-1} + \gamma \left[ |\varepsilon_{i,t-1}| - \sqrt{2/\pi} \right] \right\}$$

- A Positive Relationship Between Conditional Idiosyncratic Volatility and Expected/Average Stock Returns (Fu (2008); Spiegel and Wang (2007); Eiling (2006); Brockman and Schutte (2007))

## A.3 Positive Idiosyncratic Volatility Effect (Literature Review con'd)

- Portfolios Sorted by EGARCH Estimates of Conditional Idiosyncratic Volatility (Table 6, Spiegel and Wang (2007))

| Rank      | return             | Std.Dev. | Mkt Share |
|-----------|--------------------|----------|-----------|
| 1(low)    | 0.03               | 3.72     | 27.48     |
| 2         | 0.96               | 7.19     | 24.36     |
| 3         | 1.19               | 4.7      | 16.04     |
| 4         | 1.17               | 7.57     | 10.98     |
| 5         | 0.98               | 6.94     | 7.34      |
| 6         | 1.00               | 5.11     | 5.08      |
| 7         | 0.98               | 4.25     | 3.52      |
| 8         | 1.09               | 5.68     | 2.42      |
| 9         | 0.96               | 6.59     | 1.71      |
| 10 (high) | 1.36               | 8.15     | 1.08      |
| 10 - 1    | <b>1.33</b> [3.21] |          |           |

## B. Data

- Time Span: July 1964 ~ December 2006 (510 months)
- CRSP: Monthly stock returns, stock prices and outstanding share numbers for stocks traded on NYSE, AMEX and NASDAQ
- COMPUSTAT: Book-values of asset/equity
- Kenneth French's Online Database: Risk-free interest rate, Fama-French three factors
- 1, 926, 356 return observations for 12, 051 stocks over the span of 510 months

## C.1 Revisit: Are We There Yet?

- Time-Persistence of Idiosyncratic Volatility
- Firm-level Gaussian-Innovation Assumption in the EGARCH Model (Fu (2008); Spiegel and Wang (2007); Eiling (2006); Brockman and Schutte (2007))

$$\forall i, \{\varepsilon_{i,t}\}_t \stackrel{iid}{\sim} N(0, 1)$$

| Significance Level                | 1%  | 5%         |
|-----------------------------------|-----|------------|
| $H_0 : \text{Skewness} = 0$       | 74% | 81%        |
| $H_0 : \text{ExcessKurtosis} = 0$ | 80% | 88%        |
| $H_0 : \text{Normality}$          | 83% | <b>90%</b> |

- At the 5% significance level, the Gaussian-innovation assumption is rejected by over 90% stocks traded on NYSE, NASDAQ and AMEX!

## C.2 Robust Estimation of Conditional Volatility: A Quantile-Regression Based Approach

- Linear TGARCH(1,1)

$$r_{i,t} - r_t^f = \alpha_i + \beta_{i,MKT} MKT_t + \beta_{i,SMB} SMB_t + \beta_{i,HML} HML_t + u_{i,t}$$

$$u_{i,t} = \sigma_{i,t} \varepsilon_{i,t}, \quad \varepsilon_{i,t} \stackrel{iid}{\sim} F_i(0, 1)$$

$$\sigma_{i,t} = \theta_{i,0} + \theta_{i,1} \sigma_{i,t-1} + \gamma_{i,1} |u_{i,t-1}| + \gamma_{i,2} |u_{i,t-1}| \times I(u_{i,t-1} < 0)$$

- $F_i(\cdot)$ : the firm-specific innovation distribution
- Robust Estimation of Conditional Volatility and Quantiles: An Iterative Quantile-Regression Based Algorithm

$$Q_i(\tau) = F_i^{-1}(\tau)$$

$$\left. \begin{aligned} (\theta_i, \gamma_i) &= \arg \min_{\theta_i, \gamma_i} \sum_t \rho_\tau [u_{i,t} - \sigma_{i,t}(\theta_i, \gamma_i) Q_i(\tau)] \\ Q_i(\tau) &= \arg \min_{\xi} \sum_t \rho_\tau \left[ \frac{u_{i,t}}{\sigma_{i,t}(\theta_i, \gamma_i)} - \xi \right] \end{aligned} \right\} \Rightarrow \begin{cases} \widehat{\sigma}_{i,t} \\ \widehat{Q}_i(\tau) \end{cases}$$

# Quantile Regression: A Very Brief Introduction

$$y = X\beta + \varepsilon$$

- Conditional Mean: Ordinary Least Squares (OLS)

$$\widehat{\beta}_{OLS} = \arg \min_{\beta} \sum_i (y_i - x_i' \beta)^2, \quad E[y|X] = X\widehat{\beta}_{OLS}$$

- Conditional Median: Least Absolute Deviations (LAD)

$$\widehat{\beta}_{LAD} = \arg \min_{\beta} \sum_i |y_i - x_i' \beta|, \quad Q_y(0.5|X) = X\widehat{\beta}_{LAD}$$

- **Quantile Regression**

$$\begin{aligned} \widehat{\beta}_{\tau} &= \arg \min_{\beta} \sum_i \rho_{\tau}(y_i - x_i' \beta) \\ &= \arg \min_{\beta} \sum_{i|y_i - x_i' \beta > 0} \tau \cdot |y_i - x_i' \beta| + \sum_{i|y_i - x_i' \beta \leq 0} (1 - \tau) \cdot |y_i - x_i' \beta| \end{aligned}$$

$$Q_y(\tau|X) = X\widehat{\beta}_{\tau}$$

Check Function:  $\rho_{\tau}(v) \equiv v[\tau - I(v < 0)]$ .

## C.3 Robustness Comparison

$$MSE = \frac{1}{N} \sum_{i=1}^N \frac{1}{T} \sum_{t=1}^T (\widehat{\sigma}_{i,t} - \sigma_{i,t})^2$$

### 1. MLE of Conditional idiosyncratic Volatility with the Gaussian-Innovation Assumption)

|           | <i>Normal</i>         | <i>t(df = 5)</i>      | <i>t(df = 3)</i>      | <i>skewed t(df = 3, s = 5)</i> |
|-----------|-----------------------|-----------------------|-----------------------|--------------------------------|
| $T = 60$  | $9.86 \times 10^{-4}$ | $8.42 \times 10^{-3}$ | $6.69 \times 10^{-3}$ | $3.72 \times 10^{-3}$          |
| $T = 300$ | $2.61 \times 10^{-4}$ | 4.59                  | $5.26 \times 10^{-3}$ | 0.123                          |
| $T = 500$ | $1.45 \times 10^{-4}$ | $4.98 \times 10^{-3}$ | $5.83 \times 10^{-3}$ | 0.235                          |

### 2. Quantile-Regression Based Estimates of Conditional idiosyncratic Volatility

|           |                       |                       |                       |                       |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|
| $T = 60$  | $1.15 \times 10^{-3}$ | $1.33 \times 10^{-3}$ | $2.27 \times 10^{-3}$ | $1.34 \times 10^{-3}$ |
| $T = 300$ | $3.56 \times 10^{-4}$ | $5.77 \times 10^{-4}$ | $9.82 \times 10^{-4}$ | $5.46 \times 10^{-4}$ |
| $T = 500$ | $2.85 \times 10^{-4}$ | $4.84 \times 10^{-4}$ | $7.12 \times 10^{-4}$ | $4.28 \times 10^{-4}$ |

- The misspecified Gaussian-innovation assumption causes severe estimation errors in the MLEs of idiosyncratic volatilities!
- The proposed quantile-regression based method is able to robustly estimate conditional idiosyncratic volatilities for different return processes.

## D.1 Reexamine the Idiosyncratic Volatility Puzzle: A Cross-Sectional Portfolio Analysis

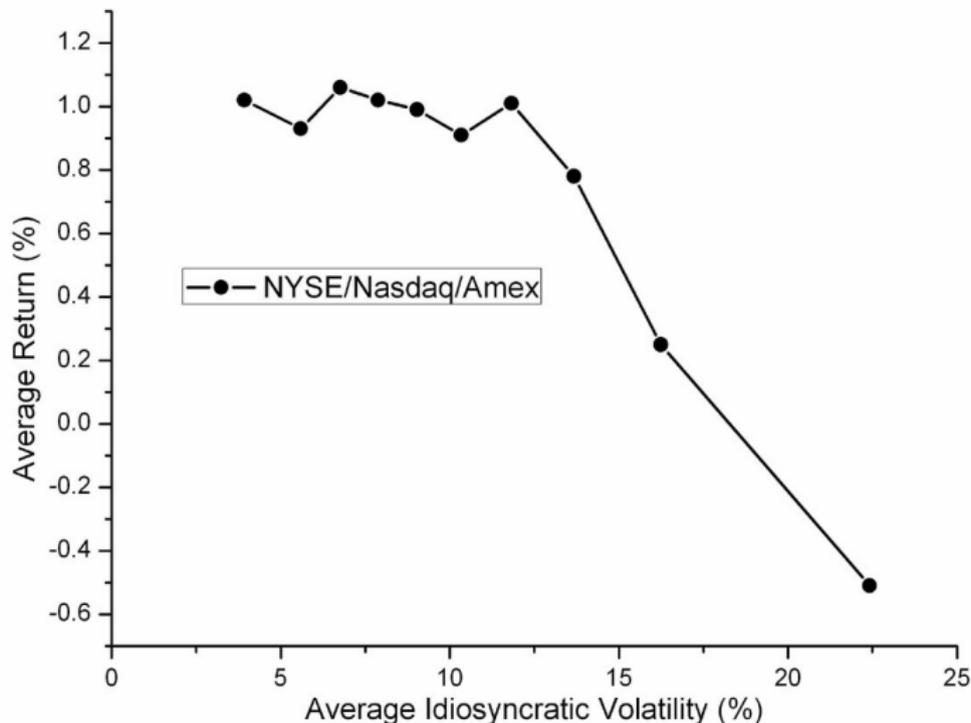
| Rank      | E(IVol) | Return        | Std.Dev. | Mkt S | Price |
|-----------|---------|---------------|----------|-------|-------|
| 1 (low)   | 3.92    | 1.02          | 3.69     | 31.04 | 42.71 |
| 2         | 5.59    | 0.93          | 4.16     | 25.27 | 67.51 |
| 3         | 6.76    | 1.06          | 4.59     | 15.44 | 33.44 |
| 4         | 7.88    | 1.02          | 5.22     | 9.87  | 27.10 |
| 5         | 9.03    | 0.99          | 5.82     | 6.89  | 23.36 |
| 6         | 10.34   | 0.91          | 6.57     | 4.69  | 19.83 |
| 7         | 11.82   | 1.01          | 7.24     | 3.03  | 16.59 |
| 8         | 13.67   | 0.78          | 8.31     | 1.92  | 13.36 |
| 9         | 16.24   | 0.25          | 8.54     | 1.22  | 10.40 |
| 10 (high) | 22.41   | -0.51         | 9.49     | 0.63  | 6.86  |
| 10 - 1    |         | -1.53 [-4.19] |          |       |       |

- The Puzzle becomes even more puzzling: a contemporaneous **negative** idiosyncratic volatility effect that is just the opposite of the findings of Fu (2008) and Spiegel and Wang (2007).

## D.2 Observation 1

- **Idiosyncratic Volatility Effect — More Than A Linear Effect**

Average Return (col. Ret) vs. Average Idiosyncratic Volatility (col. E(IVol))



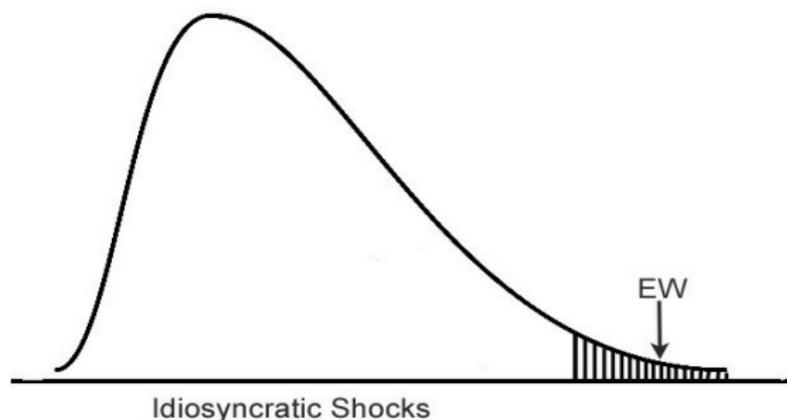
## D.3 Observation 2

- The most volatile stocks are **small-cap** and **low-price** stocks!  
Chen, Hong and Stein (2001), Deffee (2002), Zhang (2005) — Small stocks tend to have more positively skewed return distributions than large stocks
- Firm-level expected skewness can be priced.  
*"Stocks as Lotteries"*, Barberis and Huang, 2008, AER.
- The measure of firm-level expected skewness
  - Past skewness
  - Intra-industry skewness (Zhang, WP Yale)

## D.3 Observation 2 (Con'd)

- **Expected Windfall** — An alternate measure for firm-level expected skewness

$$EW_x(\tau) \equiv \frac{1}{1-\tau} E[x|x \geq F_x^{-1}(\tau)]$$



- Computational Advantage: Bassett, Koenker and Kordas (2004)

$$\widehat{EW}_{i,t}(\tau) = \frac{1}{1-\tau} \frac{1}{t} \min_{\zeta} \sum_{s=1}^t \rho_{\tau}(u_{i,s} - \zeta) - \frac{\tau}{1-\tau} \frac{1}{t} \sum_{s=1}^t u_{i,s}$$

# E.1 Fama-MacBeth Cross-Sectional Regression Tests

- Fama-MacBeth (1973) Cross-Sectional Regression Test

$$R_{i,t} = \gamma_{0,t} + \sum_{k=1}^K \gamma_{k,t} X_{i,k,t} + v_{i,t}$$

$$\widehat{\gamma}_k = \frac{1}{T} \sum_{t=1}^T \widehat{\gamma}_{k,t}$$

$$\text{var}(\widehat{\gamma}_k) = \frac{\sum_{t=1}^T (\widehat{\gamma}_{k,t} - \widehat{\gamma}_k)^2}{T(T-1)}$$

$$t_{FM} = \frac{\widehat{\gamma}_k}{\sqrt{\text{var}(\widehat{\gamma}_k)}}$$

- $\widehat{\gamma}_k$  indicates the predictive power of the  $k$ -th regressor on the expected returns.

# E.1 Fama-MacBeth Cross-Sectional Regression Tests (con'd)

- Idiosyncratic Volatility Effect — More Than A Linear Effect

$$\widehat{R}_{i,t} = \widehat{\gamma}_{0,t} + \widehat{\gamma}_{1,t}\sigma_{i,t} + \widehat{\gamma}_{2,t}\sigma_{i,t}^2 + \dots$$

|     | <i>const</i>      | $\sigma$               | $\sigma^2$                | <i>BETA</i>     | $\ln(\text{size})$ | <i>B/M</i>      | <i>ret</i> <sub>-2:-7</sub> | $\bar{F}$   |
|-----|-------------------|------------------------|---------------------------|-----------------|--------------------|-----------------|-----------------------------|-------------|
| (1) | -0.007<br>[-0.35] | <b>0.02</b><br>[0.845] |                           | 0.17<br>[14.43] | 0.012<br>[18.0]    | 0.002<br>[1.26] | 0.73<br>[43.99]             | -           |
| (2) | 0.043<br>[2.33]   | <b>0.334</b><br>[7.63] | <b>-1.798</b><br>[-10.02] | 0.17<br>[14.29] | 0.013<br>[19.09]   | 0.002<br>[1.65] | 0.712<br>[44.01]            | <b>50.3</b> |

- $\frac{\partial \widehat{R}_i}{\partial \sigma_i} = \widehat{\gamma}_1 - 2\widehat{\gamma}_2\sigma_i > 0 \Rightarrow \sigma_i < \frac{\widehat{\gamma}_1}{2 \times \widehat{\gamma}_2} = 9.28\%$

A positive idiosyncratic volatility effect for stocks comprising about 85% of the total market cap!

# E.1 Fama-MacBeth Cross-Sectional Regression Tests (con'd)

- Firm-level Return Skewness — Expected Windfall

|     | <i>const</i>      | $\sigma$              | $\sigma^2$              | $EW_{95\%}$              | <i>BETA</i>      | $\ln(\text{size})$ | <i>B/M</i>      | <i>ret_{-2:}</i> |
|-----|-------------------|-----------------------|-------------------------|--------------------------|------------------|--------------------|-----------------|------------------|
| (1) | -0.007<br>[-0.35] | 0.02<br>[0.845]       |                         |                          | 0.172<br>[14.43] | 0.012<br>[18.0]    | 0.002<br>[1.26] | 0.73<br>[43.99]  |
| (2) | 0.043<br>[2.33]   | 0.33<br>[7.63]        | -1.8<br>[-10.02]        |                          | 0.168<br>[14.29] | 0.0128<br>[19.09]  | 0.002<br>[1.65] | 0.712<br>[44.01] |
| (3) | 0.066<br>[3.50]   | <b>0.69</b><br>[9.60] | <b>-1.81</b><br>[-10.0] | <b>-0.123</b><br>[-9.58] | 0.166<br>[14.27] | 0.013<br>[19.86]   | 0.0024<br>[2.0] | 0.707<br>[44.70] |

- $\frac{\partial \widehat{R}_i}{\partial \sigma_i} = \widehat{\gamma}_1 - 2\widehat{\gamma}_2 \sigma_i > 0 \Rightarrow \sigma_i < \frac{\widehat{\gamma}_1}{2 \times \widehat{\gamma}_2} = 19\%$

**Solve the major piece of the idiosyncratic volatility puzzle:** a positive idiosyncratic volatility effect for stocks comprising about 99% of the total market cap!

- $\sigma_{i,t} \geq 19\% : \overline{\text{price}} = \$7.53, \overline{\text{M}Cap} = \$93m$

## E.2 Cross-Sectional Quantile-Regression Test

- Quantile Regression Analysis of the predictability of Cross-sectional Returns

$$R_{i,t}(\tau) = \gamma_{0,t}(\tau) + \gamma_{1,t}(\tau)\sigma_{i,t} + \sum_{k=2}^K \gamma_{k,t}(\tau)X_{i,k,t} + v_{i,t}(\tau)$$

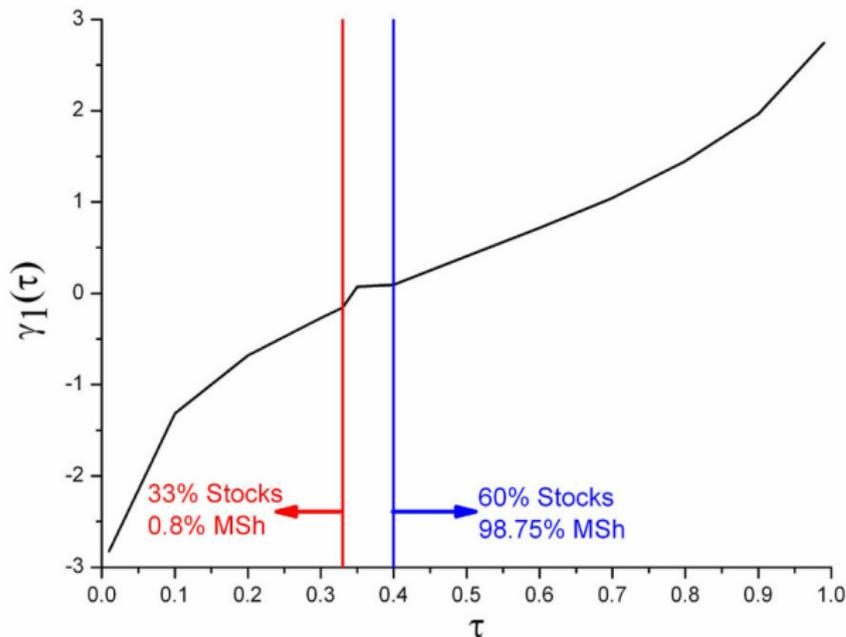
$$\widehat{\gamma}_k(\tau) = \frac{1}{T} \sum_{t=1}^T \widehat{\gamma}_{k,t}(\tau)$$

$$\text{var} [\widehat{\gamma}_k(\tau)] = \frac{\sum_{t=1}^T (\widehat{\gamma}_{k,t}(\tau) - \widehat{\gamma}_k(\tau))^2}{T(T-1)}$$

- $\widehat{\gamma}_k(\tau)$  indicates the predictive power of the  $k - th$  regressor on returns at the  $\tau - th$  quantile of the cross-sectional stock return distribution.

## E.2 Cross-Sectional Quantile-Regression Test (con'd)

- Quantile-dependent Idiosyncratic Volatility Effect



- A positive and *statistically significant* idiosyncratic volatility effect for stocks comprising **98.8%** of the total market cap of the NYSE, NASDAQ and AMEX exchanges!

## F. Contribution & Concluding Remarks

- Robustly Estimate Conditional Idiosyncratic Volatility
- Cross-Sectional Portfolio Analysis
  - The idiosyncratic volatility puzzle exists intertemporally!
  - Two Observations
    - Non-linear Idiosyncratic Volatility Effect — Idiosyncratic Variance
    - Firm-level Return Skewness — Expected Windfall
- Cross-Sectional Regression Tests
  - **Solve the major piece of the idiosyncratic volatility puzzle:** A positive idiosyncratic volatility effect for about 99% of the total market capitalization
- Next
  - Distress Risk (Default Risk)
  - China Stock Market